

Startup Success Checklist: Online Business for Beginners

Use this checklist to make sure your small business, Etsy store, or online business is set up for success.

Choose Your Business Structure

- o Decide between Sole Proprietorship or LLC
- o File LLC formation if applicable
- o Register your EIN

Set Up Business Finances

- Open a business bank account
- o Set up **bookkeeping** software (QuickBooks/Xero)
- o Track budgeting and cash flow
- o Prepare financial statements

Protect Your Business

- Draft operating agreements or bylaws
- Create contracts & NDAs
- o File necessary licenses and permits

Set Up Online Presence

- Design a website
- Create landing pages
- Set up e-commerce store
- o Optimize for SEO

Market Your Business

- o Launch social media accounts
- o Start paid advertising campaigns
- o Build email marketing campaigns
- o Collaborate with influencers or UGC creators

Maintain Compliance

- Track deadlines for filings and taxes
- Use compliance reminders
- Keep annual reports and licenses up to date
- o Ensure all contracts and agreements are current

Review & Scale

- Analyze sales and growth opportunities
- Expand digital products or services
- Automate workflows and marketing
- o Consult experts to protect assets and increase revenue

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